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Hach Company and Accelerated Technology Laboratories, Inc. Announce Joint Marketing and Technology Partnership

Loveland, Colo., and West End, NC—June 16, 2009—[Hach Company](#), a leading manufacturer of water analytical instruments, reagents and water information management software, and [Accelerated Technology Laboratories, Inc.](#) (ATL), a leading supplier of Laboratory Information Management Systems (LIMS), are excited to announce a joint marketing, technology and customer migration partnership that will provide significant benefits to customers.

The core elements of the partnership include the following:

Technology Integration

Hach and ATL will provide tighter integration of their respective products for easier management and sharing of critical laboratory and overall water system data. This collaboration includes a technology-sharing agreement focusing on the integration of Hach Water Information Management Solution™ (Hach WIMS™) and ATL Sample Master® LIMS and enhanced integration of Sample Master LIMS with Hach's laboratory instruments.

Joint Marketing Agreement

Hach and ATL have established themselves as leaders in their respective product categories and provide solutions in many of the same industry sectors. The companies' products complement each other and offer tremendous synergies resulting in a marketing agreement including joint seminars and webinars beginning this summer.

Customer Migration

Hach and ATL have introduced a migration program to allow customers of Hach's recently discontinued Aspen LIMS software to easily transfer to ATL Sample Master LIMS. In addition, Hach will continue to develop and support Hach Lab Cal™ as a laboratory information solution for water utilities where ad hoc sample receiving work flow is not common.

“Our goal with Hach WIMS is to provide complete, integrated solutions to our customers by partnering with industry leaders such as ATL,” Chuck Scholpp, Manager, Integrated Information Management Business Development, said. “Tightly integrating our instruments to LIMS and SCADA systems and delivering secure, centralized storage, accurate reporting and analysis increases our customers' ability to make informed decisions.”

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“ATL is excited by the opportunity to team with Hach for tighter integration of our complementary products such as ATL Sample Master LIMS and Hach WIMS. Both companies focus on many of the same markets and partnering with Hach will prove very beneficial to our mutual customers,” ATL Vice President of Sales and Marketing Dr. Christine Paszko said.

About Hach Company

For over 60 years, Hach Company (www.hach.com) has been developing innovative solutions used to test the quality of water, other liquids and air. Manufactured and distributed worldwide, Hach systems are designed to simplify analysis by offering sophisticated on-line instrumentation, accurate portable laboratory equipment, high-quality prepared reagents, complete easy-to-follow methods, and life-time technical support. Hach is a wholly owned subsidiary of Danaher Corporation (www.danaher.com), a Fortune 500 leader.

For more information on Hach WIMS products, please call 1-800-677-0067 in the United States, outside of the United States, please call 1-505-892-6700 or visit www.hach.com/wims.

About ATL

ATL has been a leader in the LIMS industry for over fifteen years, pioneering Windows-based LIMS and automating laboratories one at a time. ATL prides itself on providing its clients with a total data management solution and a commitment to excellence in product quality, support and training. ATL has provided LIMS solutions for a number of industry segments including government, environmental, commercial testing, food and beverage, industrial hygiene, material testing, agriculture and biotechnology. ATL is a certified Microsoft Gold Certified Partner and ISO 9001:2000 certified, placing a strong emphasis on quality customer service and support.

Additional information on ATL is available at www.atlab.com.

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